

## Financial Aid Administrator Web Based Training Opportunities September 2018

*This Information has been compiled  
by the California Association of  
Student Financial Aid Administrators  
(CASEAA)*

| Title                                           | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Provided By               | Date    | Time - PST | Registration Link                                                                                                                                                                                                                                                           |
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| Adult Learning: Returning to School             | Never stop learning! Higher education can change lives but for adult learners, the process of applying and figuring out how to pay can be daunting. Join us for this adult student focused presentation where we'll walk through the education value proposition and demystify the admissions and financial aid processes.                                                                                                                                                                           | ECMC                      | 9/7/18  | 10:00 AM   | <a href="https://www.ecmc.org/schools/training.html">https://www.ecmc.org/schools/training.html</a>                                                                                                                                                                         |
| Income Driven Repayment Plans                   | In this session we will provide an overview of Income-Driven Repayment Plans. We'll cover the eligibility requirements, discuss pros and cons and explore strategies for explaining repayment plans to your student borrowers                                                                                                                                                                                                                                                                        | FedLoan Servicing (PHEAA) | 9/13/18 | 11:00 AM   | <a href="https://myfedloan.org/financial-aid-officers/training/">https://myfedloan.org/financial-aid-officers/training/</a>                                                                                                                                                 |
| The show must go on                             | Fear of public speaking is a common fear. Over time, people try to protect themselves by trying to "get through" it—they read, they neglect the audience and they focus mostly on resisting their fear. The result is more anxiety, not less. Join us as we show you eight simple tips that will not only boost your confidence, but earn you a five-star rating on those dreaded presentation evaluations.                                                                                          | ECMC                      | 9/14/18 | 10:00 AM   | <a href="https://www.ecmc.org/schools/training.html">https://www.ecmc.org/schools/training.html</a>                                                                                                                                                                         |
| Cal Grant 101                                   | This webinar explains the different Cal Grant Programs, eligibility requirements, and the application process for students. Also covered is a quick review of GPA requirements, how students can create their WebGrants for Students portal, and helpful CSAC resources.                                                                                                                                                                                                                             | CSAC                      | 9/14/18 | 10:00 AM   | <a href="https://events-na12.adobeconnect.com/content/connect/c1/1377825884/en/events/catalog.html">https://events-na12.adobeconnect.com/content/connect/c1/1377825884/en/events/catalog.html</a>                                                                           |
| Tackling Default Prevention One Month at a Time | Conducting a single default prevention activity may not produce significant results. However, if your time and resources are limited, planning on-going activities can be challenging. We have a solution! During this webinar, we'll share how to tackle default prevention with manageable and effective strategies for each month of the year. You'll be able to kick off the fiscal year on October 1 with a calendar that you can implement to improve repayment success and manage your rates. | GLHEC                     | 9/18/18 | 9:00 AM    | <a href="https://schools.mygreatlakes.org/web/FA/P/training/findAvailableEvents?selected=training&amp;navMenuItemSelected=hoz.findEvent">https://schools.mygreatlakes.org/web/FA/P/training/findAvailableEvents?selected=training&amp;navMenuItemSelected=hoz.findEvent</a> |

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| The show must go on                                         | Whether you're a veteran presenter or you are a novice, developing presentations can be daunting. However it's something you have to do, whether it's a conference, staff or board meeting, or high school night. Putting your best foot forward includes more than just delivering a presentation. Research on the subject matter is the first step but that's only the beginning. You'll need to ensure your presentation is visually appealing, engaging and informative. How to do capture and keep your audience's attention? How do you ensure the theme and/or message is carried throughout the presentation? How do you structure the presentation so that it flows well? Join us as we share how to turn an average presentation into a spectacular one. | GLHEC                     | 9/18/18 | 12:00 PM | <a href="https://schools.mygreatlakes.org/web/FA/P/training/findAvailableEvents?selected=training&amp;navMenuItemSelected=hoz.findEvent">https://schools.mygreatlakes.org/web/FA/P/training/findAvailableEvents?selected=training&amp;navMenuItemSelected=hoz.findEvent</a> |
| Managing Loan Default: Making a Difference in 60 Minutes    | Managing default prevention activity is important to your institution but requires resources and time. We can show you how to improve your default rate with just a little extra effort each month. By dedicating just 60 minutes each month, you can lower your school's cohort default rate, and facilitate your ultimate goal—helping students avoid the negative consequences of loan delinquency and default.                                                                                                                                                                                                                                                                                                                                                 | GLHEC                     | 9/19/18 | 12:00 PM | <a href="https://schools.mygreatlakes.org/web/FA/P/training/findAvailableEvents?selected=training&amp;navMenuItemSelected=hoz.findEvent">https://schools.mygreatlakes.org/web/FA/P/training/findAvailableEvents?selected=training&amp;navMenuItemSelected=hoz.findEvent</a> |
| It's Not All in the Delivery: Perfecting Your Presentations | Lack of resources is one of the biggest hurdles for schools to implement financial wellness and/or default management programs. You don't have let financial restraints continue as your stumbling block. We have identified free resources—from free apps to help students budget their money to free tools to conduct outreach to delinquent borrowers. Save time and money by attending this webinar to learn about free resources from different organizations, including Great Lakes. We'll show programs and tools you can use without spending a dime.                                                                                                                                                                                                      | GLHEC                     | 9/20/18 | 9:00 AM  | <a href="https://schools.mygreatlakes.org/web/FA/P/training/findAvailableEvents?selected=training&amp;navMenuItemSelected=hoz.findEvent">https://schools.mygreatlakes.org/web/FA/P/training/findAvailableEvents?selected=training&amp;navMenuItemSelected=hoz.findEvent</a> |
| Social Media                                                | Join us and learn the basics and best practices around social media marketing to reach and better connect with your audiences.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | FedLoan Servicing (PHEAA) | 9/20/18 | 11:00 AM | <a href="https://myfedloan.org/financial-aid-officers/training/">https://myfedloan.org/financial-aid-officers/training/</a>                                                                                                                                                 |

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| When Staff Hit a Stumbling Block: Coaching the Underperforming Employee | One of the more difficult conversations to have in the workplace is with an underperforming employee. When staff hit a stumbling block and work below expectations, it can take away from other managerial responsibilities. It's important that everyone on the team recognizes and strives to do their very best. When all staff are working in tandem, they are more effective and happier in their roles. This webinar will help you coach underperforming employees. We'll share how to work with staff to help them enhance their performance through identifying areas for improvement, setting goals, and following through.                                                                                                          | GLHEC | 9/20/18 | 12:00 PM | <a href="https://schools.mygreatlakes.org/web/FA/P/training/findEvent/1358?selected=training&amp;navMenuItemSelected=hoz.findEvent">https://schools.mygreatlakes.org/web/FA/P/training/findEvent/1358?selected=training&amp;navMenuItemSelected=hoz.findEvent</a>           |
| Tackling Default Prevention One Month at a Time                         | Conducting a single default prevention activity may not produce significant results. However, if your time and resources are limited, planning on-going activities can be challenging. We have a solution! During this webinar, we'll share how to tackle default prevention with manageable and effective strategies for each month of the year. You'll be able to kick off the fiscal year on October 1 with a calendar that you can implement to improve repayment success and manage your rates.                                                                                                                                                                                                                                          | GLHEC | 9/25/18 | 12:00 PM | <a href="https://schools.mygreatlakes.org/web/FA/P/training/findAvailableEvents?selected=training&amp;navMenuItemSelected=hoz.findEvent">https://schools.mygreatlakes.org/web/FA/P/training/findAvailableEvents?selected=training&amp;navMenuItemSelected=hoz.findEvent</a> |
| Students and Money: Relationships are Complicated                       | Everyone has a different relationship with money. Like other relationships in our lives, it can be complicated at times. How your students perceive money heavily depends on their upbringing and the environment they grew up in. Did their parents fight about money? Did they see them use credit cards frequently? Were they encouraged to save their allowance? These experiences helped shape your students' attitudes about money. Therefore, it's important to understand that their feelings about can influence their actions when comes to spending, saving, and borrowing. Join us as we explore the relationship your students have with money and the opportunities to help them develop healthy and sound financial behaviors. | GLHEC | 9/26/18 | 12:00 PM | <a href="https://schools.mygreatlakes.org/web/FA/P/training/findAvailableEvents?selected=training&amp;navMenuItemSelected=hoz.findEvent">https://schools.mygreatlakes.org/web/FA/P/training/findAvailableEvents?selected=training&amp;navMenuItemSelected=hoz.findEvent</a> |
| Loan Rehabilitation: A Second Chance for Borrowers                      | The consequences of student loan default can be devastating to your borrowers. When borrowers default they lose their Title IV eligibility, damage their credit, risk having their tax refunds and other benefits withheld, and face the possibility of wage garnishment and legal action. Fortunately, borrowers have a chance for a refresh start—loan rehabilitation. We will discuss the details of loan rehabilitation and what you can do to educate your students.                                                                                                                                                                                                                                                                     | GLHEC | 9/27/18 | 9:00 AM  | <a href="https://schools.mygreatlakes.org/web/FA/P/training/findAvailableEvents?selected=training&amp;navMenuItemSelected=hoz.findEvent">https://schools.mygreatlakes.org/web/FA/P/training/findAvailableEvents?selected=training&amp;navMenuItemSelected=hoz.findEvent</a> |
| Budgeting on a dime                                                     | In this webinar we'll look at tactics for understanding money behavior patterns in order to gain better awareness of financial decision making, and tools to build a workable budget.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | ECMC  | 9/28/18 | 10:00 AM | <a href="https://www.ecmc.org/schools/training.html">https://www.ecmc.org/schools/training.html</a>                                                                                                                                                                         |